

Ref: EPL/CS/SE/0009/2024

To,

National Stock Exchange of India Limited

Exchange Plaza, C-1, Block G,

Bandra Kurla Complex, Bandra (East),

Mumbai - 400 051

BSE Limited P J Towers, Dalal Street.

Mumbai- 400 001

Script Symbol: EMCURE

Scrip Code/Symbol: 544210/ EMCURE

Date: August 13, 2024

Dear Sir/Madam,

Subject: Outcome of Board Meeting held on August 13, 2024.

In continuation to our letter dated August 06, 2024, and pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 ('Listing Regulations'), we wish to inform you that the Board of Directors of the Company at its meeting held today i.e. Tuesday, August 13, 2024 has *inter-alia* approved the Unaudited Standalone and Consolidated Financial Results for the quarter ended June 30, 2024, as reviewed and recommended by the Audit Committee.

Pursuant to Regulation 33 of the Listing Regulations, we are enclosing herewith the Unaudited Standalone and Consolidated Financial Results for the quarter ended June 30, 2024, along with the Limited Review Reports on the aforesaid Results as issued by B S R & Co. LLP, Chartered Accountants, Auditors of the Company, enclosed as **Annexure A**.

Press Release outlining key updates on the Unaudited Standalone and Consolidated Financial Results for the quarter ended June 30, 2024, is also enclosed herewith as **Annexure B**.

The meeting of the Board of Directors of the Company commenced at **7.52** p.m. (IST) and concluded at **8.45** p.m. (IST).

You are requested to take the above information on your records.

Thanking you,

For Emcure Pharmaceuticals Limited

Chetan Sharma

Company Secretary & Compliance Officer

Encl: As above

## BSR&Co.LLP

Chartered Accountants

8th floor, Business Plaza Westin Hotel Campus 36/3-B, Koregaon Park Annex Mundhwa Road, Ghorpadi Pune - 411 001, India Telephone: +91 (20) 6747 7300 Fax: +91 (20) 6747 7100

Limited Review Report on unaudited standalone financial results of Emcure Pharmaceuticals Limited for the quarter ended 30 June 2024 pursuant to Regulation 33 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended

### To the Board of Directors of Emcure Pharmaceuticals Limited

- We have reviewed the accompanying Statement of unaudited standalone financial results of Emcure Pharmaceuticals Limited (hereinafter referred to as "the Company") for the quarter ended 30 June 2024 ("the Statement").
  - Attention is drawn to the fact that the figures for the corresponding quarter ended 30 June 2023 and 31 March 2024, as reported in these unaudited standalone financial results have been approved by the Company's Board of Directors, but have not been subjected to review since the requirement of submission of quarterly standalone financial results is applicable on listing of equity shares of the Company from the quarter ended 30 June 2024.
- 2. This Statement, which is the responsibility of the Company's management and approved by its Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013, and other accounting principles generally accepted in India and in compliance with Regulation 33 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended ("Listing Regulations"). Our responsibility is to issue a report on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity", issued by the Institute of Chartered Accountants of India. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.
- 4. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the aforesaid Indian Accounting Standard and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 of the Listing Regulations, including the manner in which it is to be disclosed, or that it



contains any material misstatement.

For BSR&Co.LLP

Chartered Accountants

Firm's Registration No.:101248W/W-100022

Abhishek

Partner

Pune Membership No.: 062343

13 August 2024 UDIN:24062343BKEWLB2666



EMCURE PHARMACE			0004	
Statement of Unaudited Standalone Financial I	Results for the Qua	irter ended June 30	), 2024	₹ in million
Particulars		Year Ended		
- and a sum o	30-Jun-24	Quarter ended 31-Mar-24	30-Jun-23	31-Mar-24
	Unaudited	Refer note 6	Refer note 5	Audited
Income:				
Revenue from operations	9,702.93	9,025.46	8,369.58	34,976.55
Other income	325.06	341.58	214.22	1,382.57
Total income	10,027.99	9,367.04	8,583.80	36,359.12
Expenses:				
Cost of materials consumed	2,660.68	2,989.00	2,640.12	10,878.18
Purchases of stock-in-trade	1,584.55	1,403.39	751.42	3,768.48
Changes in inventories of finished goods, work-in-progress and stock in trade	(84.16)	(814.07)	(165.73)	(1,017.00)
	4.050.00	4 740 54	4 770 00	7.004.40
Employee benefit expenses	1,950.89	1,743.54	1,773.03	7,064.10
Depreciation and amortisation expense	550.79	562.19	462.95	2,048.32
Finance cost	375.67	394.64	387.22	1,660.92
Other expenses	2,439.09	2,640.47	2,256.06	9,863.85
Total expenses	9,477.51	8,919.16	8,105.07	34,266.85
Profit before exceptional items and tax	550.48	447.88	478.73	2,092.27
Exceptional items (refer note 3 below)	*	93.15	**	93.15
Profit before tax	550.48	354.73	478.73	1,999.12
Tax expense				
Current tax	129.13	64.06	118.07	385.81
Deferred tax	16.89	0.89	(1.56)	4.97
Total tax expenses	146,02	64.95	116.51	390.78
Profit for the Period/Year	404.46	289.78	362,22	1,608.34
Other comprehensive income				
Other comprehensive income/(loss) not to be reclassified to profit or loss	(3.00)	(51.24)	.50	(71.35
in subsequent period	(5.55)	(/	120	(* )=-:=:
- Income tax on above	0.76	(0.72)	.53	17.96
Other comprehensive income/(loss) for the period/year	(2.24)	(51.96)	-	(53.39
Total comprehensive income for the period/year	402.22	237.82	362.22	1,554.95
Earnings per share (not annualised for the Quarter)				
For operations				
Basic	2.23	1.60	2.00	8.89
Diluted	2.23	1.60	2.00	8.89



Paid-up equity share capital (Face value per share:Rs.10)

Other equity

PUNE

### **Emcure Pharmaceuticals Limited**

Building A-202, Ganga Osian Square, Wakad, Pune - 411 057, Maharashtra, India.

Phone: +91 20 - 35040000 / 66770000

1,811.52

1,808.52

1,811.52

17,539.45

1,811.52

Registered Office: Plot No. P-1 & P-2, IT-BT Park, Phase-II, M.I.D.C., Hinjawadi, Pune - 411057, Maharashtra, India

Phone Nos.: +91 20 - 35070033/ 35070000 Fax No.: +91 20 3507 0060

E-mail:corporate@emcure.com Website: www.emcure.com CIN: U24231PN1981PLC024251

#### **EMCURE PHARMACEUTICALS LIMITED**

### Statement of Unaudited Standalone Financial Results for the Quarter ended June 30, 2024

### Notes:

- 1. These unaudited standalone financial results of the Company have been prepared in accordance with the Indian Accounting Standards ("Ind AS") as prescribed under Section 133 of the Companies Act, 2013, as amended, read with relevant rules thereunder and in terms of Regulation 33 of the SEBI (Listing Obligation and Disclosure Requirements) Regulations 2015 ("the Regulations").
- 2. The above unaudited standalone financial results have been reviewed by the Audit Committee and approved by the Board of Directors of the Company at their respective meetings held on August 13, 2024. The results are subjected to Limited Review by the statutory auditors of the Company in terms of Regulation 33 of The Securities Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 (LODR), as amended. The statutory auditors have expressed an unqualified conclusion on above unaudited standalone financial results.
- 3. During the quarter ended March 31, 2024, the Company assessed the expected cash flows and the future plans of all its subsidiary Companies and accordingly, recorded provision for impairment of Rs. 1.90 million for investment in Emcure Nigeria Limited ("Nigeria"). The company also impaired outstanding balance given to Nigeria along with accrued interest amounting to Rs. 91.25 million. These impairment provisions were classified as exceptional items.
- 4. In accordance with Ind AS 108 "Operating Segments", segment information has been provided in the consolidated financial results of the Group and therefore no separate disclosure on segment information is given in these standalone financial results.
- 5. On July 10, 2024, the equity shares of the Company were listed on National Stock Exchange of India Limited (NSE) and BSE Limited (BSE). Accordingly, these are the first quarter results after the listing of the shares and consequently, comparative numbers for the quarter ended June 30, 2023 were not subjected to a review by statutory auditors of the Company and are prepared by the management of the Company, reviewed by the Audit Committee and approved by the Board of Directors of the Company.
- 6. Further the figures for the quarter ended March 31, 2024 are the balancing figures between the audited standalone figures of the full financial year ended March 31, 2024 and unaudited standalone year to date figures for the nine months ended December 31, 2023. As stated in note 5 above, these are first quarter results after the listing of the shares and consequently, unaudited standalone year to date figures for the nine months ended December 31, 2023 were not subjected to a review by statutory auditors of the Company and are prepared by the management of the Company, reviewed by the Audit Committee and approved by the Board of Directors of the Company.
- 7. On March 13, 2024, the Company and Sanofi India Limited ('SIL') entered into exclusive distribution and promotion agreement for SIL's Cardiovascular products in India. The Company will exclusively distribute and promote the SIL's Cardiovascular (CV) range of products that include well-established brands like Cardace®, Clexane®, Targocid®, Lasix® and Lasilactone®. Due to the said business agreement, the numbers of the current period are not comparable to the previous periods disclosed.

For and on behalf of the Board of Directors Emcure Pharmaceuticals Limited

CIN: U24231PN1981PLC024251

Satish Mehta

Managing Director & CEO

DIN: 00118691

Place: Pune

Date: 13 August 2024



## BSR&Co.LLP

**Chartered Accountants** 

8th floor, Business Plaza Westin Hotel Campus 36/3-B, Koregaon Park Annex Mundhwa Road, Ghorpadi Pune - 411 001, India Telephone: +91 (20) 6747 7300

Fax: +91 (20) 6747 7100

Limited Review Report on unaudited consolidated financial results of Emcure Pharmaceuticals Limited for the quarter ended 30 June 2024 pursuant to Regulation 33 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended

### To the Board of Directors of Emcure Pharmaceuticals Limited

- 1. We have reviewed the accompanying Statement of unaudited consolidated financial results of Emcure Pharmaceuticals Limited (hereinafter referred to as "the Parent"), and its subsidiaries (the Parent and its subsidiaries together referred to as "the Group") for the quarter ended 30 June 2024 ("the Statement"), being submitted by the Parent pursuant to the requirements of Regulation 33 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended ("Listing Regulations").
  - Attention is drawn to the fact that the figures for the corresponding quarter ended 30 June 2023 and 31 March 2024, as reported in these unaudited consolidated financial results have been approved by the Parent's Board of Directors, but have not been subjected to review since the requirement of submission of quarterly consolidated financial results is applicable on listing of equity shares of the Company from the quarter ended 30 June 2024.
- 2. This Statement, which is the responsibility of the Parent's management and approved by the Parent's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013, and other accounting principles generally accepted in India and in compliance with Regulation 33 of the Listing Regulations. Our responsibility is to express a conclusion on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity", issued by the Institute of Chartered Accountants of India. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.
  - We also performed procedures in accordance with the circular issued by the Securities and Exchange Board of India under Regulation 33(8) of the Listing Regulations, to the extent applicable.
- 4. The Statement includes the results of the entities mentioned in Annexure I to the Statement.
- 5. Based on our review conducted and procedures performed as stated in paragraph 3 above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the aforesaid Indian Accounting Standard and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 of the Listing Regulations, including the manner in which it is to be disclosed, or that it contains any material misstatement.

6. We did not review the interim financial information of 3 subsidiaries included in the Statement, whose interim financial information reflect total revenues (before consolidation adjustments) of Rs. 5,373.36 million, total net profit after tax (before consolidation adjustments) of Rs. 769.42 million and total comprehensive income (before consolidation adjustments) of Rs. 755.22 million, for the quarter ended 30 June 2024, as considered in the Statement. These interim financial information have been reviewed by other auditors whose reports have been furnished to us by the Parent's management and our conclusion on the Statement, in so far as it relates to the amounts and disclosures included in respect of these subsidiaries, is based solely on the reports of the other auditors and the procedures performed by us as stated in paragraph 3 above.

These subsidiaries are located outside India whose interim financial information have been prepared in accordance with accounting principles generally accepted in their respective countries and which have been reviewed by other auditors under generally accepted auditing standards applicable in their respective countries. The Parent's management has converted the interim financial information of these subsidiaries located outside India from accounting principles generally accepted in their respective countries to accounting principles generally accepted in India. We have reviewed these conversion adjustments made by the Parent's management. Our conclusion in so far as it relates to the balances and affairs of these subsidiaries located outside India is based on the reports of other auditors and the conversion adjustments prepared by the management of the Parent and reviewed by us.

Our conclusion is not modified in respect of this matter.

7. The Statement includes the interim financial information of 17 Subsidiaries which have not been reviewed, whose interim financial information reflects total revenues (before consolidation adjustments) of Rs. 2,110.86 million, total net loss after tax (before consolidation adjustments) of Rs. 14.69 million and total comprehensive income (net) (before consolidation adjustments) of Rs. 25.46 million, for the quarter ended 30 June 2024, as considered in the Statement. According to the information and explanations given to us by the Parent's management, these interim financial information are not material to the Group.

Our conclusion is not modified in respect of this matter.

For B S R & Co. LLP

Chartered Accountants

Firm's Registration No.:101248W/W-100022

Abhishek

Partner

Pune Membership No.: 062343

13 August 2024 UDIN:24062343BKEWLC8642

### Annexure I

List of entities included in unaudited consolidated financial results.

	tiles included in unaudited consolidated linancial results.	15
Sr. No	Name of Component	Relationship
1	Emcure Pharamceutical Limited ("EPL")	Parent/ Holding Company
2	Zuventus Healthcare Limited	Subsidiary of EPL
3	Gennova Biopharmaceuticals Limited	Subsidiary of EPL
4	Emcure Pharmaceuticals Pty Ltd	Subsidiary of EPL
5	Emcure Nigeria Limited	Subsidiary of EPL
6	Emcure Pharmaceuticals Mena FZ LLC	Subsidiary of EPL
7	Emcure Pharmaceuticals South Africa (Pty) Limited	Subsidiary of EPL
8	Emcure Brasil Farmaceutica Ltda	Subsidiary of EPL
9	Emcure Pharma UK Ltd ("EPUK")	Subsidiary of EPL
10	Tillomed Laboratories Ltd	Subsidiary of EPUK
11	Tillomed Pharma GmbH	Subsidiary of EPUK
12	Laboratorios Tillomed Spain SLU	Subsidiary of EPUK
13	Tillomed Italia S.R.L.	Subsidiary of EPUK
14	Tillomed France SAS	Subsidiary of EPUK
15	Tillomed Malta Ltd.	Subsidiary of EPUK
16	Emcure Pharma Peru S.A.C.	Subsidiary of EPL
17	Emcure Pharma Mexico S.A. DE C.V.	Subsidiary of EPL
18	Marcan Pharmaceauticals Inc. ("MPI")	Subsidiary of EPL
19 Co	Mantra Pharma Inc.	Subsidiary of MPI
0020 Plaza Campus	Emcure Pharma Chile SpA	Subsidiary of EPL
- Admining /		

Sr. No	Name of Component	Relationship
21	Lazor Pharmaceuticals Limited	Subsidiary of EPL
22	Emcure Pharma Philippines Inc.	Subsidiary of EPL
23	Emcure Pharmaceuticals Dominicana S.A.S	Subsidiary of EPL



### **Emcure**

EMCURE PHAR Statement of Unaudited Consolidated Fin	MACEUTICALS LIM ancial Results for th		une 30, 2024	₹ in million	
Particulars		Quarter ended			
Turnedurs	30-Jun-24	Year Ended 31-Mar-24			
	Unaudited	31-Mar-24 Refer note 6	30-Jun-23 Refer note 5	Audited	
Income:					
Revenue from operations	18,151.38	17,713.56	15,561.62	66,582.51	
Other income	234.41	117.39	149.78	569.90	
Total income	18,385.79	17,830.95	15,711.40	67,152.41	
Expenses:					
Cost of materials consumed	3,317.17	3,727.84	3,257.13	13,331.26	
Purchases of stock-in-trade	3,801.46	3,693.94	2,933.37	13,324.83	
Changes in inventories of finished goods, work-in-progress and	(287.64)	(711.85)	(526.24)	(1,901.92	
stock in trade	(207.04)	(711.03)	(520.24)	(1,501.52	
Employee benefit expenses	3,504.01	3,385.12	3,094.76	12,920.80	
Depreciation and amortisation expense	935.89	905.64	671.75	3,124.07	
Finance cost	587.60	654.86	520.71	2,371.47	
Other expenses	4,453.23	4,504.99	3,846.51	16,610.31	
Total expenses	16,311.72	16,160.54	13,797.99	59,780.82	
Profit before exceptional items and tax	2,074.07	1,670.41	1,913.41	7,371.59	
Exceptional items (refer note 3 below)	*	1.37	161	99.31	
Profit before tax	2,074.07	1,669.04	1,913.41	7,272.28	
Tax expense					
Current tax	618.70	286.89	589.16	2,096.39	
Deferred tax	(70.53)	171.98	(85.40)	(99.86	
Total tax expenses	548.17	458.87	503.76	1,996.53	
Profit for the period/year	1,525.90	1,210.17	1,409.65	5,275.75	
Other comprehensive income					
(a) Other comprehensive income/(loss) not to be be reclassified	(3.00)	(64.60)	92	(88.25	
to profit or loss	(3.55)	(51.55)		(00.22	
- Income tax on above	0.76	2.36	æ	22.28	
(b) Other comprehensive income/(loss) to be be reclassified to	(13.74)	(200.07)	260.78	222.25	
profit or loss	(13.74)	(200.07)	200.76	222.23	
Other comprehensive income/(loss) for the period/year	(15.98)	(262.31)	260.78	156.28	
Total comprehensive income for the period/year	1,509.92	947.86	1,670.43	5,432.03	
Profit attributable to:					
Owners of the Holding company	1,440.81	1,151.68	1,304.08	4,981.83	
Non-controlling interests	85.09	58.49	105.57	293.92	
	05105	30.13	103.37	233.32	
Other comprehensive income attributable to:					
Owners of the Holding company	(15.98)	(260.06)	260.78	158.81	
Non-controlling interests	2	(2.25)		(2.53	
Total comprehensive income attributable to:					
Owners of the Holding company	1,424.83	891.62	1,564.86	5,140.64	
Non-controlling interests	85.09	56.24	105.57	291.39	
Earnings per share (not annualised for the Quarter):					
Basic	7.95	6.36	7.21	27.54	
Diluted	7.95	6.36	7.21	27.54	
Portup equity share capital [Face value per share: Rs.10]	1,811.52	1,811.52	1,808.52	1,811.52	
Other early				27,711.31	

EMcure Pharmaceuticals Limited

PUNE Suilding A-202, Ganga Osian Square, Wakad, Pune - 411 057, Maharashtra, India.

Phone: +91 20 - 35040000 / 66770000

Registered Office: Plot No. P-1 & P-2, IT-BT Park, Phase-II, M.I.D.C., Hinjawadi, Pune - 411057, Maharashtra, India

Phone Nos.: +91 20 - 35070033/ 35070000 Fax No.: +91 20 3507 0060

E-mail:corporate@emcure.com Website: www.emcure.com CIN: U24231PN1981PLC024251

### **EMCURE PHARMACEUTICALS LIMITED**

### Statement of Unaudited Consolidated Financial Results for the Quarter ended June 30, 2024

#### Notes:

- 1. These unaudited consolidated financial results of the Holding Company have been prepared in accordance with the Indian Accounting Standards ("Ind AS") as prescribed under Section 133 of the Companies Act, 2013, as amended, read with relevant rules thereunder and in terms of Regulation 33 of the SEBI (Listing Obligation and Disclosure Requirements) Regulations 2015 ("the Regulations"). The said unaudited consolidated financial results represent the results of Emcure Pharmaceutical Limited ("Holding Company") and its subsidiaries (the Holding Company and its subsidiaries together referred to as "the Group") for the quarter ended June 30, 2024.
- 2. The above unaudited consolidated financial results have been reviewed by the Audit Committee and approved by the Board of Directors of the Holding Company at their respective meetings held on August 13, 2024. The results are subjected to Limited Review by the statutory auditors of the Holding Company in terms of Regulation 33 of The Securities Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 (LODR), as amended. The statutory auditors have expressed an unqualified conclusion on above unaudited consolidated financial results.
- 3. During the year ended March 31, 2024, consultancy fees paid in relation to acquisition of Canadian entities has been classified as exceptional item.
- 4. The Group is primarily engaged in manufacturing and trading of pharmaceuticals products. Accordingly, the Group has only one reportable segment 'Pharmaceuticals' and disclosures as per Ind AS 108 "Operating Segments" are not applicable.
- 5. On July 10, 2024, the equity shares of the Holding Company were listed on National Stock Exchange of India Limited (NSE) and BSE Limited (BSE). Accordingly, these are the first quarter results after the listing of the shares and consequently, comparative numbers for the quarter ended June 30, 2023 were not subjected to a review by statutory auditors of the Holding Company and are prepared by the management of the Holding Company, reviewed by the Audit Committee and approved by the Board of Directors of the Holding Company.
- 6. Further the figures for the quarter ended March 31, 2024 are the balancing figures between the audited consolidated figures of the full financial year ended March 31, 2024 and unaudited consolidated year to date figures for the nine months ended December 31, 2023. As stated in note 5 above, these are first quarter results after the listing of the shares and consequently, unaudited consolidated year to date figures for the nine months ended December 31, 2023 were not subjected to a review by statutory auditors of the Holding Company and are prepared by the management of the Holding Company, reviewed by the Audit Committee and approved by the Board of Directors of the Holding Company.
- 7. On November 06, 2023, Marcan Pharmaceuticals Inc. (subsidiary of the Holding Company) through its subsidiary Mantra Pharma Inc. (erstwhile known as "Québec Inc.") acquired business of Mantra Group by purchasing 100% of issued and outstanding shares of Mantra group for upfront cash consideration plus additional consideration payable to the selling shareholders of Mantra in the form of preference shares. Due to the acquisition, the numbers of the quarter ended June 30, 2024 are not comparable to the quarter ended June 30, 2023.
- 8. On March 13, 2024, the Holding Company and Sanofi India Limited ('SIL') entered into exclusive distribution and promotion agreement for SIL's Cardiovascular products in India. The Holding Company will exclusively distribute and promote the SIL's Cardiovascular (CV) range of products that include well-established brands like Cardace®, Clexane®, Targocid®, Lasix® and Lasilactone®. Due to the said business agreement, the numbers of the current period are not comparable to the previous periods disclosed.

For and on behalf of the Board of Directors

Emcure Pharmaceuticals Limited CIN: U24231PN1981PLC024251

Satish Mehta

Managing Director & CEO

DIN: 00118691

Place: Pune

Date: 13 August 2024





## Emcure Pharmaceuticals Announces Strong Q1FY25 Results with 17% Revenue Growth and 16% EBITDA Growth

- Revenue from operations at Rs 1,815Cr, up 16.6% YoY
- EBITDA margins at 19.8% with EBITDA up 15.8% YoY
- PAT at 153 Cr, up 8.2% YoY
- Domestic business sales at 909Cr, up 14.0% YoY
- International business sales at 906Cr, up 19.5% YoY

**Pune, August 13, 2024**: Emcure Pharmaceuticals (BSE:544210, NSE: EMCURE) today announced its unaudited consolidated financial results for the quarter ended June 30<sup>th</sup>, 2024. The company demonstrated robust performance across geographies, achieving significant growth in both revenue and EBITDA.

The company's domestic business, which accounts for 50% of overall revenues, grew by 14% to ₹ 909 Cr., led by steady base business performance and aided by distribution partnership for Sanofi's Cardiovascular brands. The Sanofi brand portfolio and team are now fully integrated into Emcure's chronic team, and the performance is in line with the company's expectations.

On the international front, Europe saw a steady growth of 8.6%, led by an increase in the market share of the company's base business. In Canada, Emcure's subsidiaries Marcan and Mantra are witnessing strong traction and robust growth. Emcure is one of the Top 10 generic players in the Canadian market. In Rest of World (RoW) markets, the company continues to see traction in its key focus markets.

Commenting on the results, Satish Mehta, CEO and Managing Director, Emcure Pharmaceuticals Ltd., said, "Emcure witnessed a robust performance in Q1. We are experiencing the benefits of our investments in both domestic and international business. Both our recent inorganic additions – Sanofi in India and Mantra in Canada, are now fully integrated. Going ahead, our focus will be on growing our India business and accelerating our product launches in international markets to drive strong growth."

### Revenue break-up:

Rs Cr.	1Q25	1Q24	YOY%	4Q24	QOQ%
Revenue from operations	1,815	1,556	16.6%	1,771	2.5%
Domestic	909	798	14.0%	744	22.2%
International	906	758	19.5%	1,027	-11.8%
RoW	254	258	-1.7%	345	-26.4%
EU	358	329	8.6%	389	-8.1%
North America	294	171	72.3%	293	0.5%



### **Performance Summary (Consolidated)**

Rs Cr	1Q25	1Q24	YOY%	4Q24	QOQ%
Revenue from operations	1,815	1,556	16.6%	1,771	2.5%
Material Cost	683	566	20.6%	671	1.8%
Gross Profit	1,132	990	14.4%	1,100	2.9%
Gross Profit Margins	62.4%	63.6%		62.1%	
Employee Costs	350	309	13.2%	339	3.5%
Other expenses	445	385	15.8%	450	-1.1%
Other Income	23	15	56.5%	12	99.7%
EBITDA	360	311	15.8%	323	11.3%
EBITDA Margins	19.8%	20.0%		18.2%	
Depreciation and Amortisation	94	67		91	
Finance Costs	59	52		65	
Profit Before Tax (PBT)	207	191	8.4%	167	24.2%
Tax	55	50		46	
Profit After Tax (PAT)	153	141	8.2%	121	25.9%
PAT Margins	8.4%	9.1%		6.8%	

### **About Emcure Pharmaceuticals Ltd:**

Emcure Pharmaceuticals Ltd. (EPL) is a leading Indian pharma company headquartered in Pune engaged in developing, manufacturing and globally marketing a broad range of pharmaceutical products. Known for its commitment to innovation, quality, and patient-centricity, Emcure is an R&D driven company that develops and manufactures a wide range of differentiated pharmaceutical products designed to improve patient health and well-being across several major therapeutic areas. Established in 1981, EPL is ranked as the 12th largest pharma company in India in terms of Domestic Sales for MAT June 2024. Emcure is present in 70+ countries globally including Europe and Canada.

### Contact:

Media Investor Relations

corpcomm@emcure.com

investor.relations@emcure.com

### **Details of the Earnings Call:**

Date: Wednesday, August 14, 2024
 Time: 8:30 a.m. – 9:30 a.m. (IST)

Dial-In Numbers:

Universal Access: +91 22 6280 1260 / +91 22 7115 8197

USA: 1 866 746 2133
 UK: 0 808 101 1573
 Singapore: 800 101 2045
 Hong Kong: 800 964 448